

# News Release

## Arcplace maintains steady growth

*Arcplace AG increases its client base by over fifty percent.*

Zurich, January 29th 2013

Arcplace AG, Swiss specialists in the fields of scanning, archiving and backup, can look back on a successful 2012. The company, which welcomed its 200th direct client at the end of 2011, now has over 300 direct clients, as well as several hundred indirect clients, who are looked after by a network of partners.

In just one year, Arcplace has established a network of over 50 active partners, who work as resellers of Arcplace's Cloud Backup Services. "The decision to offer our Cloud Backup Services through sales channels was a significant step for us", says Robbert Spierings, Managing Director of Arcplace AG. "Our partners are predominantly system integrators – companies turn to them when looking for a backup solution, so they are the perfect contacts for them."

New direct clients were also successfully acquired in digitisation, workflow and archiving. Clients including Valora AG and Burkhalter Management AG came to Arcplace with major projects. "We are delighted by the level of confidence that our clients and partners have in us. Arcplace is on the right track and we are looking forward to exciting projects and partnerships in the coming year", concludes Robbert Spierings.

### About Arcplace AG

Arcplace AG is a Swiss provider of Scanning, Archiving and Backup solutions for the enterprise market. By combining state-of-the-art technology with innovative delivery models, such as Online, Cloud and Managed Services, Arcplace is able to offer companies of all sizes high-end solutions. Arcplace's goal is to build solutions that improve efficiency, minimize risks and reduce overall IT costs. Alongside its solutions, Arcplace offers specialized consulting services to help organizations in all the phases of a project.

Arcplace AG is a privately held company with a share capital of 1 million Swiss Francs and a team highly experienced in developing, implementing and operating IT solutions and services in Switzerland and abroad. Since the company's foundation in 2006, Arcplace has successfully deployed Archiving and Backup solutions for over 300 companies across Switzerland and has developed a unique portfolio of Scanning, Archiving and Backup Services.

More information: [www.arcplace.ch](http://www.arcplace.ch)

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