

# News Release

## Arcplace becomes ILS partner of SoftwareONE

*Licence specialist and Swiss licensing market leader SoftwareONE AG and Arcplace AG announce a strategic cooperation in the field of digital archiving. With/under the brand IT Leverage System (ILS) SoftwareONE AG offers top quality for clients. Supported by experienced VAR partners ILS can realize IT projects in various areas. Zurich and Geneva based Arcplace AG joined ILS as specialist in digital archiving.*

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Software acquisition can't be viewed as an isolated process any longer, it is an integrative component of IT projects. With their IT Leverage System (ILS) SoftwareONE AG, market leader in Microsoft environments, offers clients access to a network of IT project specialists.

### Archiving – a task for experts

Today mid sized and large companies have to deal with the topic archiving. To implement archiving solutions effectively companies do not only need technical knowledge but also in-depth knowledge regarding the legal regulatory framework. Dominic Wullschleger, Sales Specialist Infrastructure at SoftwareONE AG comments: "With Arcplace we have been able to win another experienced specialist for our IT Leverage System. Arcplace is one of Switzerland's market leaders in the area of archiving and has successfully realized dozens of projects in market."

Arcplace's clients profit from this collaboration as well. Robbert Spierings, Managing Director of Arcplace AG: "We are delighted to join SoftwareONE AG for IT Leverage System. The partnership also provides our existing clients with the option to profit from the in-depth licensing know-how of SoftwareONE AG."

### About Arcplace

Arcplace AG is a Swiss provider of Information Management and Archiving solutions for the enterprise market. By combining state-of-the-art technology with innovative delivery models, such as On-Demand Services, Arcplace is able to offer companies of all sizes high-end solutions at attractive prices. Arcplace's goal is to build solutions that comply with relevant laws and regulations, while reducing overall IT costs and boosting end-user productivity. Alongside its solutions, Arcplace offers specialized consulting services to help organizations in all the phases of an Information Management and Archiving project.

### About SoftwareONE AG

SoftwareONE is a leading international Software Licensing Specialist, resulting from a 2006 merger between SoftwareONE and Software pipeline. The company is headquartered in Stans. In 2007, with 200 employees, sales reached more than 250 Million Dollars. SoftwareONE is the 'Number One Microsoft Reseller' in Switzerland and runs many branch offices in the USA, South America, Asia and in EMEA. SoftwareONE AG is a Microsoft Large Account Reseller (LAR), an Adobe License Center (ALC), a Symantec Platinum Partner and an Oracle Partner. SoftwareONE maintains excellent connections with practically all notable software producers. →

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### IT Leverage System (ILS)

Experts are needed for the successful execution of complex IT projects. But how does one find the right partners in a nearly unmanageable market? SoftwareONE has developed a comprehensive IT network through the VAR Assist Partner Program. Partners that understand subjects such as virtualization, backups, client management, or terminal services as core competences are available to us. SoftwareONE only relies on experienced companies with corresponding performance records and reference projects. In addition clients profit from the licensing know-how of market leader SoftwareONE as well as from the project experiences and expertise of the specialised IT partners. With ILS SoftwareONE leads clients to peak performance.

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